# FINDING YOUR NICHE



PROFESSIONAL SURVEYORS WILL CONTINUE TO THRIVE, DESPITE NEW TECHNOLOGICAL ADVANCES

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I started covering the geospatial technology industry in 1996 for a magazine called *Mapping Awareness*. At the time, one of the burning issues was the arrival of affordable, easy to use desktop GIS and mapping software for the masses. Was this going to put professional GIS users out of a job? The arrival of the "world wide web" at more or less the same time only made that concern more pressing.

Twenty-five years later and those same concerns are with us, just in different areas of the industry. Now the ubiquity of GPS – something that in 1996 few had heard and which the US government had purposefully made too inaccurate for professional surveying without recourse to "differential GPS" – and other GNSS means surveyors themselves are wondering what will become of them when the masses have highly accurate location equipment wherever they go: their phones.

It's a pressing concern, as evidenced by the fact this was one of the themes of our previous issue and is the cover story of this issue as well.

On page 24, Damien Schmitz presents another solution to this dilemma: what are surveyors useful for now? Just as amateur photographers abound and everyone now has a camera with them, yet professional photographers still have very successful careers, so surveyors need to find their niches, Schmitz argues.

"It's like the difference between an expert photographer and an amateur photographer: knowing what to focus on – taking one perfect picture rather than 1,000 meaningless pictures – exposes the difference between the amateur generalist and the specialist, and demonstrates the value."

Desktop GIS is still here and Google and Apple Maps are on everyone's phones, of course, but professional GIS users still have jobs.

I'm very sure that professional surveyors will still have jobs in 25 years' time, no matter what technology advancements take place. Hopefully, I'll still be writing about them then!

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# **CONTENTS**

# **CONTENTS**

## 24. AMATEURS VERSUS PROFESSIONALS

Technological advancements are automating many aspects of surveying that required human labour, but surveyors can differentiate themselves with niche expertise, securing their roles and even growing their careers, says Damien Schmitz

## 26. WINDS OF CHANGE

Sören Themann looks at how new technology helps to optimise on-demand marine surveys that are often required during offshore wind farm installation, operations and maintenance

# 30. AN ELECTRIC VISION

Electric utilities are putting augmented reality to work to boost productivity and improve interactions with customers, contractors and the public. Matt Shellenberger reports

### 34. ENABLING 5G TO THRIVE

As the importance of fast and reliable connectivity becomes increasingly more evident, Shobhit Jain explains how the promise of 5G relies on location intelligence to truly reach its full capacity

#### **36. GETTING BACK ON TRACK**

Verification technology can accelerate construction productivity following Covid-19, says Adam Box

# 38. GEOGRAPHY AND GAMES PLAY WELL TOGETHER

Collaboration and commitment to openness between geospatial and game technologists is driving innovation in both fields – and across industries, says Shehzan Mohammed

# **NEWS AND EVENTS**

- 6. EMERGING TECHNOLOGY
- 14. ANNOUNCEMENTS
- 15. PRODUCT SHOWCASE
- 16. ASIAN SPOTLIGHT

# **REGULAR COLUMNS**

- 3. EDITORIAL
- 17. ON LOCATION
- 22. OGC UPDATE

MARCH/APRIL 2021 - PAGE 42

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SERVING THE GEOINFORMATION COMMUNITY IN THE BRITISH ISLES

**Cover:** Just as professional photographers have had to find a niche, in an age when everyone has a camera in their pocket, so professional surveyors will have to adapt to the pervasiveness of amateur surveyors with GNSS-enabled smartphones (page 24)

