

# PEOPLE AND AWARDS

## PEOPLE

### IQGeo invests in European operations as Richard Weiss joins as Regional Manager



IQGeo, a developer of geospatial productivity and collaboration software for the telecoms and utility industries, announced the appointment of Richard Weiss as European Regional Manager for IQGeo. Rich is a geospatial industry veteran with more than **25 years' experience** with geospatial software technology in the **utility and telecoms industry**. The addition of Rich to the IQGeo team demonstrates the investment IQGeo is making in the growth of its European operations. He brings a wealth of **international sales and business development experience**, with extensive technical and product management expertise. In past roles he has used his unique skill set to build regional teams and accelerate awareness and sales in markets around the world. [www.iqgeo.com](http://www.iqgeo.com)

## PEOPLE

### USGIF Board of Directors Appoints New Chair



The United States Geospatial Intelligence Foundation (USGIF) announced that Robert Cardillo has been elected to serve as chair of the USGIF Board of Directors. Cardillo is president of **The Cardillo Group**, LLC which delivers strategic and operational expertise to create an enhanced awareness of our planet to enable improved decision-making. Cardillo was the sixth director of the **National Geospatial-Intelligence Agency** from 2014 – 2019. He transformed the agency's future value proposition through innovative partnerships with the growing commercial geospatial marketplace. During his 35+ years of public service, Cardillo served in leadership positions with the **Joint Chiefs of Staff**, the **Defence Intelligence Agency**, and the **Office of the Director of National Intelligence**. [www.usgif.org](http://www.usgif.org)

## PEOPLE

### HERE appoints Gino Ferru as Senior Vice President (SVP) and EMEAR General Manager



HERE Technologies, the location data and technology platform, announced the appointment of Gino Ferru as Senior Vice President (SVP) and EMEAR General Manager. In his new role, Ferru will be responsible for **identifying opportunities for customers, partners and developers, across industries**, and will leverage the power of **location intelligence** to solve business problems. Ferru is replacing Fred Hessabi who has been promoted to Chief Customer Officer. Ferru joins HERE from The Netherlands' Salesforce team where he was **Area Vice President** since 2019. In that role, he was focused on strategic accounts and solution integrator partners for the CRM platform giant in many industries including Transportation & Logistics and Technology. [www.here.com](http://www.here.com)

## PEOPLE

### Visiontrack Appoints James Littlechild As Head Of Corporate Sales



VisionTrack has strengthened its senior management team, with James Littlechild joining the video telematics specialist as Head of Corporate Sales. This latest appointment will support the company's **business strategy and ongoing expansion** both in the UK and internationally. In his new role, Littlechild will be responsible for developing strategic relationships with large enterprise fleets. James will draw upon **fifteen years of experience** selling software, hardware, IT services and mobile apps principally within the logistics, fleet, retail, and pharmaceutical sectors. Littlechild was previously Director of International Sales at smart transport solutions provider **Connexas**, and prior to this, Sales Manager for telematics business **Verilocation**. [www.visiontrack.com](http://www.visiontrack.com)

## PEOPLE

### Tony Sexton appointed as Group Sales Director of Nasmyth Group



Nasmyth Group announced the appointment of Tony Sexton as Group Sales Director. Tony joined Nasmyth Group in 2007 as Managing Director of IEC and has more recently held the position of Director of Systems and Defence for both the Nasmyth IEC and Nasmyth CE businesses. In his new position, Tony will develop a new integrated, global sales and marketing focus for the **Nasmyth Group's UK engineering businesses** and those in the **USA, India and the Philippines**. Tony will lead Nasmyth's sales, business development and strategic teams to ensure the Group successfully interfaces with global customers and partners and secures this business as we return to a sustained growth phase. [www.nasmythgroup.com](http://www.nasmythgroup.com)

## PEOPLE

### HERE announces Pekka Ala-Pietilä as new Supervisory Board Chairman, and Adine Grate as Supervisory Board member



HERE Technologies, the location data and technology platform, announced that Pekka Ala-Pietilä has been elected as Chairman of its Supervisory Board. Ala-Pietilä is an experienced technology expert with a proven track record in bringing innovative products and solutions to market. In addition, he is a member of **SAP's Supervisory Board**. Alongside Pekka Ala-Pietilä, Adine Grate is joining the **Supervisory Board** as a new independent supervisory board director. She is one of the most **well-known and respected professionals** in the European investment community, who led some of Europe's largest M&A deals, advising at board level a broad range of companies across TMT, financial, pharmaceutical and industrial sectors during her career. [www.here.com](http://www.here.com)